

FIRST REGULAR SESSION

HOUSE BILL NO. 433

99TH GENERAL ASSEMBLY

INTRODUCED BY REPRESENTATIVE CORNEJO.

0051H.011

D. ADAM CRUMBLISS, Chief Clerk

AN ACT

To repeal section 311.355, RSMo, and to enact in lieu thereof one new section relating to permitted activities of retailers of intoxicating liquor.

Be it enacted by the General Assembly of the state of Missouri, as follows:

Section A. Section 311.355, RSMo, is repealed and one new section enacted in lieu thereof, to be known as section 311.355, to read as follows:

311.355. 1. Manufacturers of intoxicating liquor other than beer or wine shall be permitted to offer consumer cash rebate coupons as provided in this subsection:

(1) Consumer cash rebate coupons may be published or advertised by manufacturers in newspapers, magazines and other mass media;

(2) Coupon advertisements may list the amount of the cash rebate, but not the retail price of the intoxicating liquor after the rebate;

(3) Applications for cash rebates must be made directly from the consumer to the manufacturer, and not through retailers or wholesalers;

(4) Cash rebates must be made directly to consumers by manufacturers;

(5) Wholesalers and manufacturers may deliver cash rebate coupons to retailers, either for distribution at the point of sale or in connection with packaging.

2. Manufacturers of intoxicating liquor including beer and wine may offer coupons redeemable for nonalcoholic merchandise, except that such redeemable coupons must be made available without a purchase requirement to consumers at the point of sale, or by request through the mail, or at the retailer's cash register. Redeemable coupons may be published or advertised by manufacturers in newspapers, magazines and other mass media. Advertisements must state that no purchase is required to obtain the nonalcoholic merchandise and provide information on

EXPLANATION — Matter enclosed in bold-faced brackets [thus] in the above bill is not enacted and is intended to be omitted from the law. Matter in **bold-face** type in the above bill is proposed language.

18 the procedure to obtain such merchandise. The retail value of the nonalcoholic merchandise
19 shall not be stated in the advertisement or on the product. Wholesalers and manufacturers may
20 deliver these redeemable coupons at the point of sale or in connection with packaging.

21 **3. Notwithstanding any other provision of law to the contrary, retailers of**
22 **intoxicating liquor may:**

23 **(1) Offer any coupon, premium, prize, rebate, sales price below cost, loyalty**
24 **program, or discount of any type to consumers as an inducement to purchase alcoholic or**
25 **nonalcoholic merchandise; and**

26 **(b) Purchase, publish, and display advertisements that list the amount of the rebate**
27 **or discount and the retail price after the rebate or discount.**

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