

COMMITTEE ON LEGISLATIVE RESEARCH  
OVERSIGHT DIVISION

**FISCAL NOTE**

L.R. No.: 4742-02  
Bill No.: HCS for HB 1617  
Subject: Tax Incentives; Economic Development; Business and Commerce; Taxation and Revenue  
Type: Original  
Date: April 5, 2016

Bill Summary: This proposal establishes the Bring Jobs Home Act that authorizes a tax deduction for out-of-state businesses that relocate to Missouri.

**FISCAL SUMMARY**

<b>ESTIMATED NET EFFECT ON GENERAL REVENUE FUND</b>			
FUND AFFECTED	FY 2017	FY 2018	FY 2019
General Revenue	(\$148,844 to \$461,844)	(\$80,996 to \$393,996)	(\$81,763 to \$394,763)
<b>Total Estimated Net Effect on General Revenue</b>	<b>(\$148,844 to \$461,844)</b>	<b>(\$80,996 to \$393,996)</b>	<b>(\$81,763 to \$394,763)</b>

<b>ESTIMATED NET EFFECT ON OTHER STATE FUNDS</b>			
FUND AFFECTED	FY 2017	FY 2018	FY 2019
<b>Total Estimated Net Effect on <u>Other</u> State Funds</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

Numbers within parentheses: ( ) indicate costs or losses.  
This fiscal note contains 8 pages.

<b>ESTIMATED NET EFFECT ON FEDERAL FUNDS</b>			
<b>FUND AFFECTED</b>	<b>FY 2017</b>	<b>FY 2018</b>	<b>FY 2019</b>
<b>Total Estimated Net Effect on <u>All</u> Federal Funds</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

<b>ESTIMATED NET EFFECT ON FULL TIME EQUIVALENT (FTE)</b>			
<b>FUND AFFECTED</b>	<b>FY 2017</b>	<b>FY 2018</b>	<b>FY 2019</b>
General Revenue	1 FTE	1 FTE	1 FTE
<b>Total Estimated Net Effect on FTE</b>	<b>1 FTE</b>	<b>1 FTE</b>	<b>1 FTE</b>

Estimated Net Effect (expenditures or reduced revenues) expected to exceed \$100,000 in any of the three fiscal years after implementation of the act.

<b>ESTIMATED NET EFFECT ON LOCAL FUNDS</b>			
<b>FUND AFFECTED</b>	<b>FY 2017</b>	<b>FY 2018</b>	<b>FY 2019</b>
<b>Local Government</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

## FISCAL ANALYSIS

### ASSUMPTION

Officials from the **Office of Administration - Division of Budget and Planning (B&P)** assume this proposal would create the Bring Jobs Home Act, which establishes a deduction against Missouri income taxes for eligible relocation expenses. B&P officials noted the program would have a deduction cap of \$5 million annually.

B&P officials multiplied the deduction cap of \$5 million by the top corporate tax rate; and estimated this proposal would reduce Total State Revenue by \$313,000 annually beginning in FY 17. B&P officials also assume the actual cost may vary in the future due to the impact of SB 509 (2014).

**Oversight** assumes for fiscal note purposes the B&P estimate of fiscal impact is the best available estimate. Oversight will indicate a range from \$0 (no relocated businesses) to \$313,000 (relocating businesses spend at least \$5 million in eligible costs) in this fiscal note.

Officials from the **Department of Economic Development - Division of Business and Community Services (DED)** assume this proposal would create the Bring Jobs Home Act, which would allow a tax deduction for an eligible business for eligible expenses incurred in moving that business to Missouri. The program would have an annual cap of \$5 million.

DED officials measured the fiscal impact of revenue reduction in the amount of \$5,000,000 per year. DED has treated the deduction as a tax credit.

DED officials assume one additional employee would be required to administer the program. The additional employee would be an Economic Development Incentive Specialist III, who would be responsible for reviewing and approving applications for the program to determine eligibility, establishing procedures, reviewing the tax deductions applications to make sure they meet the criteria of the program, drafting and sending the awards, and ensuring compliance with the program.

The DED response included one additional employee and the related equipment and expenses. The total cost estimate was \$73,244 for FY 2017, \$80,996 for FY 2018, and \$81,763 for FY 2019.

ASSUMPTION (continued)

**Oversight** assumes the DED estimate of expense and equipment cost for the new FTE could be overstated. If DED is able to use existing desks, file cabinets, chairs, etc., the estimate for equipment could be reduced by roughly \$6,400.

Officials from the **Department of Revenue (DOR)** assume that, beginning January 1, 2016, the legislation would allow a taxpayer a deduction for 50 percent of eligible expenses. The deduction amount could not exceed the taxpayer's Missouri adjusted gross income for that year.

The Department of Economic Development would verify that the number of full-time equivalents increases over the previous tax year. If the taxpayer eliminates the business within 10 years of receiving the deduction, the taxpayer would be required to repay the amount of the deduction. The legislation would allow deductions totaling up to \$5 million in a year. If the deduction claims exceed that amount, deductions would be allowed on a first-come, first-served basis.

Administrative Impact

DOR officials assume the Department would require forms changes and computer programming. In addition, Personal Tax would require two additional Revenue Processing Technicians I (Range 10, Step L) for error correction and correspondence, and Corporate Tax would require three additional Revenue Processing Technicians I (Range 10, Step L) for returns, error correction, and correspondence.

The DOR response included five additional employees; the estimated cost for the employees, benefits, equipment and expense totaled \$217,774 for FY 2017, \$227,482 for FY 2018, and \$229,337 for FY 2019.

**Oversight** notes this proposal would change a limited number of computations on individual and corporate income tax returns and would not be expected to have an impact on the number of returns filed. Oversight also notes a significantly high percentage of income tax returns are prepared online, electronically, or by paid preparers. Oversight assumes there would not be a significant number of additional errors resulting from the changes in this proposal; and therefore assumes existing DOR staffing would be adequate to implement this proposal. If unanticipated additional costs are incurred or if multiple proposals are implemented that increase DOR costs or the workload for DOR employees, resources could be requested through the budget process.

ASSUMPTION (continued)

IT impact

DOR officials provided an estimate of the IT cost to implement this proposal of \$186,548 based on 1,647 hours of programming to make changes to DOR systems; the DOR estimate included 501 hours for the individual tax system and 1,146 hours for the corporate tax system. In response to similar provisions in the previous session, DOR officials provided identical estimates. Prior to the previous session, DOR officials provided an estimate based on 1,008 hours, which included 504 hours for the personal tax system and 504 hours for the corporate tax system. At the current IT consultant contract rate of \$75 per hour, the cost for the estimated hours for the year prior to the previous response would be (1,008 hours x \$75 per hour) = \$75,600.

**Oversight** will include \$75,600 in IT cost to implement this proposal.

Officials from the **Office of the Secretary of State (SOS)** assume many bills considered by the General Assembly include provisions allowing or requiring agencies to submit rules and regulations to implement the act. The SOS is provided with core funding to handle a certain amount of normal activity resulting from each year's legislative session. The fiscal impact for this fiscal note to the Secretary of State's Office for Administrative Rules is less than \$2,500. The SOS recognizes that this is a small amount and does not expect that additional funding would be required to meet these costs. However, we also recognize that many such bills may be passed by the General Assembly in a given year and that collectively the costs may be in excess of what our office can sustain with our core budget. Therefore, we reserve the right to request funding for the cost of supporting administrative rules requirements should the need arise based on a review of the finally approved bills signed by the governor.

Officials from the **Joint Committee on Administrative Rules** assume this proposal would not have a fiscal impact to their organization in excess of existing resources.

<u>FISCAL IMPACT - State Government</u>	FY 2017 (10 Mo.)	FY 2018	FY 2019
<b>GENERAL REVENUE FUND</b>			
<u>Cost - DED</u>			
Business relocation tax credits			
Section 143.1100			
Salaries	(\$43,410)	(\$52,613)	(\$53,139)
Benefits	(\$20,270)	(\$24,466)	(\$24,610)
Equipment and expense	(\$9,564)	(\$3,917)	(\$4,014)
Total	(\$73,244)	(\$80,996)	(\$81,763)
FTE change - DED	1 FTE	1 FTE	1 FTE
<u>Cost - DOR</u>			
Computer upgrades	(\$75,600)	\$0	\$0
<u>Revenue reduction - DOR</u>			
Business relocation tax credits			
Section 143.1100	\$0 to (\$313,000)	\$0 to (\$313,000)	\$0 to (\$313,000)
<b>ESTIMATED NET EFFECT ON GENERAL REVENUE FUND</b>	<b>(\$148,844 to \$461,844)</b>	<b>(\$80,996 to \$393,996)</b>	<b>(\$81,763 to \$397,763)</b>
Estimated Net FTE Change for the General Revenue Fund	1 FTE	1 FTE	1 FTE
<u>FISCAL IMPACT - Local Government</u>	FY 2017 (10 Mo.)	FY 2018	FY 2019
	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>

FISCAL IMPACT - Small Business

This proposal would allow a qualified small businesses to claim a tax deduction for 50 percent of eligible expenses of relocating that business to Missouri.

## FISCAL DESCRIPTION

The proposed legislation would create the Bring Jobs Home Act, which would authorize a tax deduction against income tax, other than employee withholding tax, for up to 50% of eligible expenses associated with closing a business located outside of the state and reopening that business in Missouri. The closing could occur in a year other than the year of the relocation.

Eligible expenses must be paid or incurred under a written plan. The maximum amount of tax deductions allowed under this program could not exceed \$5 million per year, and deductions would be allowed on a first come first served filing basis.

To be eligible for the tax deduction, the number of full-time employees in Missouri for the year the deduction is claimed must exceed the number of full-time employees for the year preceding the year in which the eligible expenses were paid or incurred. Eligible expenses must be taken into account during the tax year the plan was completed and all eligible expenses have been paid or incurred or, if the taxpayer chooses, the first tax year after the tax year the expenses have been paid or incurred. A deduction would not be allowed for expenses incurred when dissolving a business in Missouri and relocating it to another state.

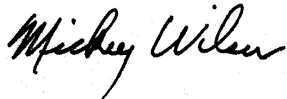
If a taxpayer is allowed a deduction under this program and within 10 years of receiving the deduction eliminates the business unit for which the deduction was allowed, the taxpayer would be required to repay the state an amount equal to the amount of the tax savings realized from the deduction.

The provisions of the bill would expire six years after their effective date.

This legislation is not federally mandated, would not duplicate any other program and would not require additional capital improvements or rental space.

SOURCES OF INFORMATION

Office of the Secretary of State  
Joint Committee on Administrative Rules  
Office of Administration  
    Division of Budget and Planning  
Department of Economic Development  
    Division of Business and Community Services  
Department of Revenue



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