



MISSOURI HOUSE OF REPRESENTATIVES
WITNESS APPEARANCE FORM

BILL NUMBER: HB 693		DATE: 3/2/2021	
COMMITTEE: Agriculture Policy			
TESTIFYING: <input checked="" type="checkbox"/> IN SUPPORT OF <input type="checkbox"/> IN OPPOSITION TO <input type="checkbox"/> FOR INFORMATIONAL PURPOSES			
WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: BJ TANKSLEY		PHONE NUMBER: 573-893-1495	
REPRESENTING: MISSOURI FARM BUREAU		TITLE:	
ADDRESS: 701 SOUTH COUNTY CLUB DRIVE			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65102
EMAIL:	ATTENDANCE:	SUBMIT DATE: 3/2/2021 12:00 AM	
THE INFORMATION ON THIS FORM IS PUBLIC RECORD UNDER CHAPTER 610, RSMo.			



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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: CASEY WASSER		PHONE NUMBER: 573-291-9809	
REPRESENTING: MISSOURI SOYBEAN ASSOCIATION		TITLE:	
ADDRESS: 734 SOUTH COUNTRY CLUB DRIVE			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65109
EMAIL:	ATTENDANCE:	SUBMIT DATE: 3/2/2021 12:00 AM	
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WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: DAVID VOGT		PHONE NUMBER: 573-721-3006	
BUSINESS/ORGANIZATION NAME: ECAP, LLC		TITLE: PRESIDENT	
ADDRESS: PO BOX 99			
CITY: LADDONIA		STATE: MO	ZIP: 63352
EMAIL:	ATTENDANCE:	SUBMIT DATE: 3/2/2021 12:00 AM	
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WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: EMILY LEROY		PHONE NUMBER: 573-522-6715	
BUSINESS/ORGANIZATION NAME: MISSOURI DEPARTMENT OF AGRICULTURE		TITLE: LEGISLATIVE LIAISON	
ADDRESS: 1616 MISSOURI BLVD			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65041
EMAIL:	ATTENDANCE:	SUBMIT DATE: 3/2/2021 12:00 AM	
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WITNESS NAME		
BUSINESS/ORGANIZATION:		
WITNESS NAME: JAMES D PIERCE		PHONE NUMBER: 660-232-1096
BUSINESS/ORGANIZATION NAME: OF THE EARTH FARM DISTILLERY		TITLE: OWNER
ADDRESS: 17190 HIGHWAY 13		
CITY: RICHMOND		STATE: MO
		ZIP: 64085
EMAIL: info@oftheearthfarm.com	ATTENDANCE: Written	SUBMIT DATE: 2/25/2021 2:08 PM

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In the early 90's Of The Earth Farm raised plants, vegetables and tree fruits. In 2008 the Pierce's began exploring ways to increase farm income on their family farm. The family identified an opportunity to add a farm distillery, but was unsure how to evaluate the idea, how to approach the enterprise and had limited cash. Serendipitously, the Pierce's discovered MASBDA and saw how the program could help explore a farm distillery by leveraging their own limited funds to involve experts from the Missouri State University and private consultants in developing a plan. The proposal constructed by the Pierce's was made up of 3 phases; Feasibility Study, Market Study and Business Plan. This was the foundation for the business today know as Of The Earth Farm Distillery where Apple Brandy and other locally sourced fruits are used to make spirits with a small still. The business has since moved 2 miles up the road and added a tasting room for on farm sales. Currently there are 2 full time employees and 2 seasonal part time employees. Additionally, the orchard is expanding by an acre of high-density apple and pear trees. Without the help of the MDA, and specifically that first grant from MASBDA, Of The Earth Farm Distillery would not be where it is today, and likely not got off the ground. Jim PierceOf The Earth Farm Distillery



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WITNESS NAME			
BUSINESS/ORGANIZATION:			
WITNESS NAME: JIMMY STORY		PHONE NUMBER: 573-308-6479	
BUSINESS/ORGANIZATION NAME: MISSOURI ENTERPRISE		TITLE: BUSINESS PROGRAM MANAGER	
ADDRESS: 900 INNOVATION DRIVE			
CITY: ROLLA		STATE: MO	ZIP: 65401
EMAIL:	ATTENDANCE:	SUBMIT DATE: 3/2/2021 12:00 AM	
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WITNESS NAME		
BUSINESS/ORGANIZATION:		
WITNESS NAME: MISSY BONNOT		PHONE NUMBER: 573-690-8032
BUSINESS/ORGANIZATION NAME: HEARTLAND PORT AUTHORITY OF CENTRAL MISSOURI		TITLE: PORT ADMINISTRATOR
ADDRESS: 213 ADAMS STREET		
CITY: JEFFERSON CITY		STATE: MO
		ZIP: 65102
EMAIL: missybonnot@jcchamber.org	ATTENDANCE: Written	SUBMIT DATE: 2/26/2021 11:48 AM

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The Heartland Port Authority supports the MASBDA Grant. It enabled us to hire an entity to complete a Market Study for our Port that we would not have been able to do with out these resources. Please keep it going!



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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: SAMANTHA DAVIS		PHONE NUMBER: 573-893-4181	
REPRESENTING: MISSOURI CORN GROWERS ASSOCIATION		TITLE:	
ADDRESS: 3118 EMERALD LANE			
CITY: JEFFERSON CITY		STATE: MO	ZIP: 65109
EMAIL:	ATTENDANCE:	SUBMIT DATE: 3/2/2021 12:00 AM	
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WITNESS NAME		
BUSINESS/ORGANIZATION:		
WITNESS NAME: SEAN CORNELIUS		PHONE NUMBER: 660-216-4911
BUSINESS/ORGANIZATION NAME: MO DAIRY		TITLE: SECRETARY
ADDRESS: 8860 NE RUFUS DR		
CITY: HAMILTON		STATE: MO
		ZIP: 64644
EMAIL: sean@bestaxis.com	ATTENDANCE: Written	SUBMIT DATE: 2/26/2021 11:34 AM

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Provided on behalf of Mo Dairy by Sean Cornelius, secretary
Dear Sirs, Mo Dairy is an organization representing dairy farmers in our state. As such, we are charged with bringing the request for support of HB 693 to this committee. MASBDA, known as the "authority" in the enabling legislation that 693 will extend, has a long history of supporting Missouri dairy farmers. At the time that MASBDA supported the "Missouri Dairy Revitalization Study", our Missouri dairy farming and processing industry provided over 23,000 jobs and totaled over \$1.9 billion dollars to the state's economy. MASBDA recognizes the importance of this industry to Missouri. To this end, MASBDA has provided Value-Added Grants to establish producer/processor entities in Missouri that help support local dairy farms, local dairy processors and local food entrepreneurs. Most recently MASBDA provided grant funding to develop a comprehensive set of business plans demonstrating pathways to success for the next generation of Missouri dairy farmers. These plans focused on taking advantage of local resources and evolving technology to allow Missouri farms to compete in a world market. MASBDA has a proven track record of wisely investing funds to grow business in Missouri. To help continue the work that MASBDA has been doing, Mo Dairy respectfully requests your support and passage of HB 693. Respectfully submitted, Sean Cornelius Secretary Mo Dairy



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WITNESS NAME			
REGISTERED LOBBYIST:			
WITNESS NAME: TONY BENZ		PHONE NUMBER:	
REPRESENTING: MISSOURI AGRICULTURE		TITLE:	
ADDRESS:			
CITY:		STATE:	ZIP:
EMAIL:	ATTENDANCE:	SUBMIT DATE: 3/2/2021 12:00 AM	
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WITNESS NAME		
BUSINESS/ORGANIZATION:		
WITNESS NAME: TONYA AMEN		PHONE NUMBER: 816-652-2220
BUSINESS/ORGANIZATION NAME: NATIONAL CENTER FOR BEEF EXCELLENCE		TITLE: EXECUTIVE DIRECTOR
ADDRESS: 520 FRANCIS STREET, SUITE 500B		
CITY: ST. JOSEPH		STATE: MO
		ZIP: 64501
EMAIL: tonya@beefcenter.org	ATTENDANCE: Written	SUBMIT DATE: 2/28/2021 5:50 PM

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I'm writing in support of HB 693 and extending tax credits through 2027. I have seen first hand the benefit to the state of Missouri and Ag producers that these tax credits provide through our interaction with MASBDA and their value added grant program. Our organization alone has been able to help build and launch the live animal export at facility at St. Louis-Lambert International airport and to help a Missouri producer launch technology to assist in ag labor issues. Myself and the Board of Directors for NCBE whole-heartedly support this bill. Kind regards.



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WITNESS NAME		
INDIVIDUAL:		
WITNESS NAME: ARNIE C. AC "HONEST-ABE" DIENOFF-STATE PUBLIC ADVO		PHONE NUMBER:
BUSINESS/ORGANIZATION NAME:		TITLE:
ADDRESS:		
CITY:		STATE: ZIP:
EMAIL: arniedienoff@yahoo.com	ATTENDANCE: Written	SUBMIT DATE: 3/1/2021 9:22 PM
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I am highly Opposed to this Bill. Tax Credits are starving and damagging the State's Income, Revenue and Budget.